

## **FOCUSED GROWTH STRATEGY**

### **STRATEGY OBJECTIVE**

The strategy's objective is long term growth through capital appreciation. The portfolio manager invests primarily in a diversified but concentrated portfolio of well managed companies with sustainable competitive advantages, above average and sustainable rates of earnings growth potential.

The strategy may invest in a blend of high growth potential small, mid and large capitalization companies and can implement tactical views to take advantage of short term opportunities and dislocations. Stocks selected include a blend of characteristics designed to perform well in growth or value markets, throughout various market cycles.

**The strategy's benchmark is the Russell 1000 Growth Index.**

### **INVESTMENT PROCESS**

The equity portion invests in US traded securities, including ADRs or equity ETFs in domestic and international companies, denominated in US dollars. The strategy generally limits sector exposure to 35% of the portfolio, while individual holdings usually represent less than 10% of the portfolio.

The strategy pursues its objective by employing a "top-down" sector weighting process as well as a "bottom-up" stock selecting process. From an initial universe of companies, quantitative screens and fundamental analysis techniques are applied to reduce the universe.

Sector considerations are then overlaid versus stocks that pass our screens which have stable fundamentals and the prospects for sustainable growth over the longer term. Certain sectors may be emphasized in the portfolio construction process due to demographic or economic trends that benefit those sectors. Other key selection criteria include a strong or unique business franchise, competency and a history of delivering attractive financial performance regardless of the business cycle trading at reasonable valuations.

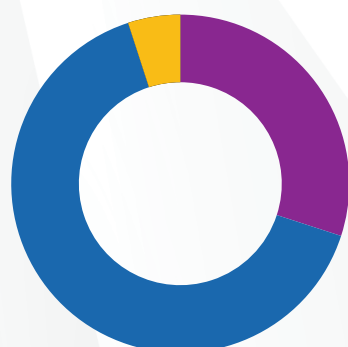
In addition to stocks, the strategy can invest in commodities, currencies or REITs by investing in the securities directly or through ETFs or funds, including in emerging markets. The portfolio is rebalanced periodically to meet the strategy parameters as defined above. The end result is a concentrated, high conviction portfolio with generally 15 to 20 or more holdings.

### **RISK MANAGEMENT**

Positions are monitored on a daily basis and risk is managed through diversifying the portfolio across economic sectors, industries and companies, while adhering to a well-defined trading and sell discipline. Holdings may be sold partially or realized in full for reasons that include valuation targets achieved, deteriorating fundamentals, loss of management focus, or replacement due to a better opportunity.

The strategy has flexibility to defensively position ahead of market volatility and can hold a large cash or cash equivalent position. The portfolio manager may also implement a hedge component through the use of mutual funds and inverse ETFs.

## ASSET ALLOCATION



• Cash/Cash Equivalents	30.0%
• US Equity	65.0%
• Non-US Equity	5.0%
• US Bond	0.0%
• Non-US Bond	0.0%
• Other	0.0%
<b>Total</b>	<b>100.0%</b>

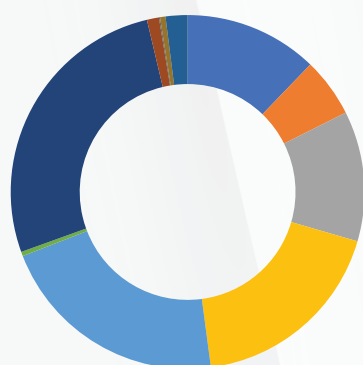
\*Portfolio shown is as of 9/30/2022 and subject to change.

## TOP 10 HOLDINGS

Ten Largest Holdings	Ticker
Cash/Cash Equivalents	(NA)
Pfizer Inc	PFE
Mastercard Incorporated	MA
Visa Inc	V
Eli Lilly and Company	LLY
Adobe	ADBE
UnitedHealth Group Inc	UNH
Costco Wholesale Corp	COST
iShares MSCI Brazil ETF	EWZ
Occidental Petroleum Corp	OXY

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## SECTOR DIVERSIFICATION



• Consumer Discretionary	12.2%
• Consumer Staples	5.4%
• Energy	11.9%
• Financials	18.4%
• Healthcare	21.2%
• Industrials	0.4%
• Information Technology	26.8%
• Materials	1.1%
• Communication Services	0.1%
• Utilities	0.5%
• Real Estate	2.0%
<b>Total</b>	<b>100.0%</b>

The Top 10 Holdings represents the largest percentage of holdings in a representative account as of the date shown above and is subject to change without notice. The mention of specific securities is not a recommendation or a solicitation for any person to buy, sell or hold a particular security.

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## DISCLOSURES

Returns will be reduced by advisory fees and other expenses that may be incurred in the management of your account. The account minimum for the strategy is \$250,000. Fees are based on the assets in the account and are assessed quarterly. You should review your investment objectives, risk tolerance and liquidity needs before selecting a suitable investment strategy.

This document is provided for informational purposes only and does not take into account any individual personal, financial, or tax considerations and is not intended to be personal investment advice or a solicitation to buy or sell any security or engage in a particular investment strategy. There is no guarantee that the strategy will meet its investment objectives. Past Performance is no guarantee of future results.

Exchange Traded Funds, trade like a stock and there may be brokerage commissions associated with the transactions in the portfolio. ETFs may have underlying investment strategy risks similar to investing in commodities, bonds, real estate, international markets or currencies, emerging growth companies, or specific sectors.

The Russell 1000 Growth Index measures the performance of the large cap growth segment of the US equity universe.